



THE LINCHPIN GROUP LLC CASE STUDY

The LinchPin Group are Federal government contractors in IT/Networking/Cyber Security – expanding rapidly. Looking for a solution that will grow with them.

thelinchpingroup.com



OBJECTIVES

As a rapidly expanding business, The LinchPin Group LLC needed a HR platform which could grow with them. The nature of their work meant a clear audit trail was imperative for compliance in their industry. Additionally, they needed a simple and reliable system to capture hours worked, in order to gain swift employee buy-in.

SOLUTION

Cloud2020 ran daily training sessions as a part of best practice implementation, which enabled the team to build the solution from the ground up around The LinchPin Group LLC.

Of particular interest was the Time and Attendance module which allows staff to record attendance using the Virtual Time Clock.

This creates a digital time stamp which meets the Federal compliance requirements necessary for The LinchPin Group LLC's industry.

RESULTS

Staff training and certification management were added bonuses of the platform.

By collating the staff knowledge base on the HR platform, The LinchPin Group LLC have been able to understand where they need to focus future recruitment, whilst also identifying any gaps in their knowledge and strengths.

This allows the easy generation of training requirements which is also managed within the HR Management for Dynamics solution.

AT A GLANCE

CHALLENGES

- Meet Federal requirements
- Manage time

BENEFITS

- 30 day take up of time management
- Clarity of holiday entitlement
- Clear picture of business knowledge strengths

SIMONE WOOD

Senior Analyst

"Our expectations were met & exceeded by bringing on HR Management for Dynamics 365. One aspect which was excellent was the analytics function to show our staff's educational position. This can be exported & used to showcase potential contractors, which has helped close sales/opportunities. ."